

April 2, 2015

Dan Gerdes  
Gerdes Construction, Inc  
5824 Bee Ridge Road, #405  
Sarasota, FL 34233

Dear Dan,

Leslie and I are tremendously happy with the new condo and are truly grateful for all the time and care you put into our project. You and Cheryl Gaddie took an old 1970's dilapidate 1450 sq ft unit on Siesta Key and turned it into a beautiful showcase. You have exceeded our expectations at every part of the construction project. Leslie and I continue to get numerous compliments about our condo and people are always asking about the finer touches and details that are organic to the construction and design.

At every stage of the project you and your team (without exception) not only actively participated in serving up ideas and suggestions to enhance the end product but also brought a strong "budget and value lens" to the project. The ideas on pocket doors and the door frame treatment quickly come to mind since visitors always go "wow" when they see the details. From a project management perspective superintendent Marty McKay is the tops. Marty is a "gem" - senior level professional with great people skills and knows how to seamlessly schedule, manage and get the best work from all the trades who worked on our project.

From a budget and scheduling perspective I'll keep it short - ONTIME and UNDER BUDGET!

Given that we were working with you (and your team) mostly from New Jersey you made this project easy and a joy. We never lost a night of sleep or worried about this project knowing you were at the helm. Your cool under pressure is world-class, even when the refrigerator would not fit into the unit.

Dan you are "the best of the best" and a leader in the residential construction industry. You delivered a great product and the "value add" that comes with a Gerdes Construction project exceeds the actual budget. Again thank you for a great job. If you ever need a reference or recommendation do not hesitate to ask.

Best Regards,

A handwritten signature in black ink that reads "Peter Newman". The signature is written in a cursive, flowing style with a long horizontal stroke at the end.

Peter Newman